

TRANSACTION




TRANSACTION Group
4th Medium-term Management Plan
(FY8/23-FY8/25)
Revision of Performance Targets

October 12, 2023

TRANSACTION Co., Ltd.

TSE Prime, Stock Code: 7818

Revision of the 4th Medium-term Management Plan

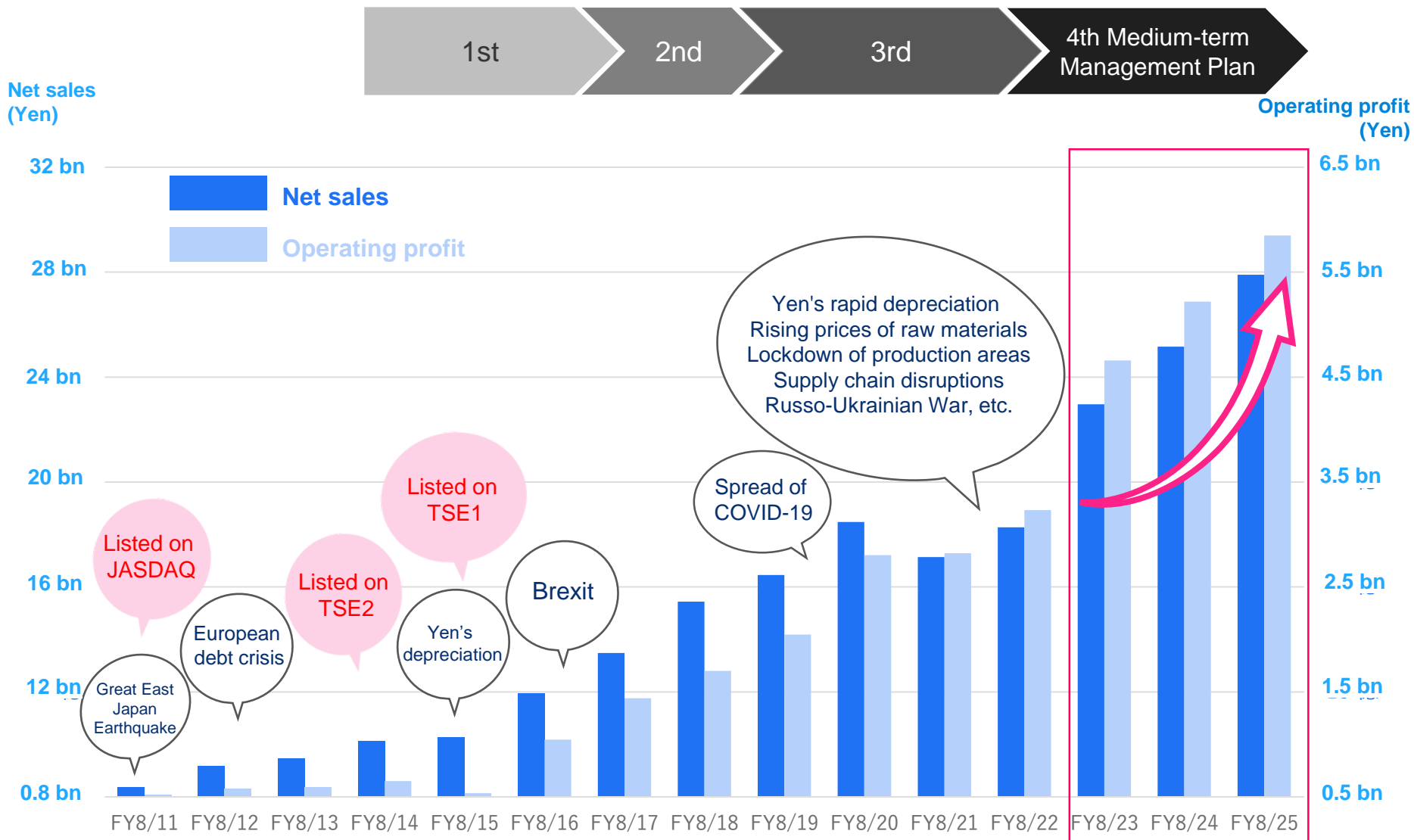
Classification	FY8/22 Results	4th Medium-term Management Plan (Initial)	FY8/23 Result expectation	4th Medium-term Management Plan (Revised)	Revised figure
Net sales	¥18.27 bn	¥27.0 bn	¥22.95 bn	¥27.90 bn	+¥0.90 bn
Operating profit	¥3.23 bn	¥4.70 bn	¥4.65 bn	¥5.85 bn	+¥1.15 bn
Operating profit margin	17.7%	17.4%	20.3% 	¥20.9%	+3.5 ppt.
Ordinary profit	¥3.30 bn	¥4.71 bn	¥4.78 bn 	¥5.95 bn	+¥1.24 bn
Profit attributable to owners of parent	¥2.19 bn	¥3.12 bn	¥3.30 bn 	¥3.91 bn	+¥0.79 bn

**Achieved targets for operating profit margin two years ahead of schedule.
Revised upward the performance targets of the 4th Medium-term Management Plan.**

3-year Changes in the 4th Medium-Term Management Plan

Classification	FY8/22 Results	4th Medium-term Management Plan (Revised)	3-year change	
			Amount	Ratio
Net sales	¥18.27 bn	¥27.90 bn	¥9.62 bn	152.7%
Operating profit	¥3.23 bn	¥5.85 bn	¥2.61 bn	181.0%
Operating profit margin	17.7%	20.9%	—	3.2 ppt.
Ordinary profit	¥3.30 bn	¥5.95 bn	¥2.65 bn	180.4%
Profit attributable to owners of parent	¥2.19 bn	¥3.91 bn	¥1.71 bn	178.3%

Performance Trends and Plans



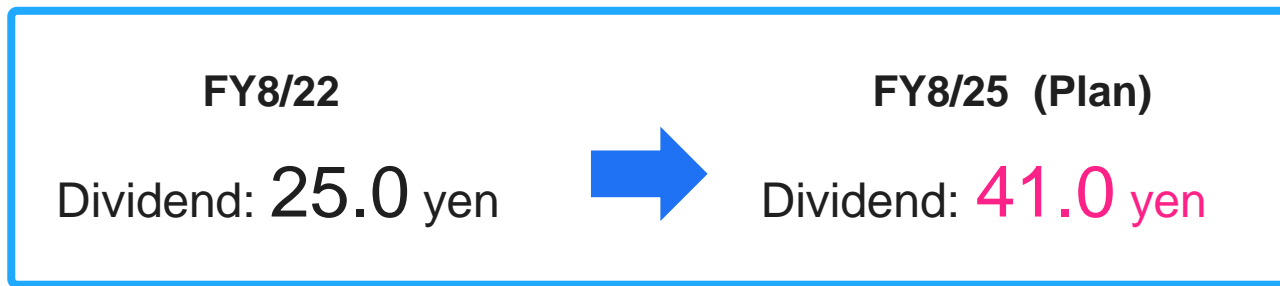
Other Management Targets

Classification	FY8/22 Results	FY8/23 Result expectation	4th Medium-term Management Plan	Comments
Financial Indicators				
ROE	17.8%	22.3%	20.0% or above	Establish new financial indicators and maintain at least 20%.
Sales measures				
EC sales ratio	15.8%	19.6%	30%	Expand EC sales ratio as initially planned
Ratio of domestic in-house factory production	6%	6%	10%	Construction of second factory to be completed in April 2024 to reduce foreign exchange risks
Diversity				
Ratio of female and non-Japanese managers	30%	32%	35%	Promote diversity as initially planned
Renewable Energy				
Ratio of electricity used by the Group	0 %	15%	50%	Switch 50% of electricity consumption to renewable energy by 2025 as initially planned
Shareholder returns				
Dividend per share	25 yen	35 yen	41 yen	Increase by 6 yen from the initial plan of 35 yen

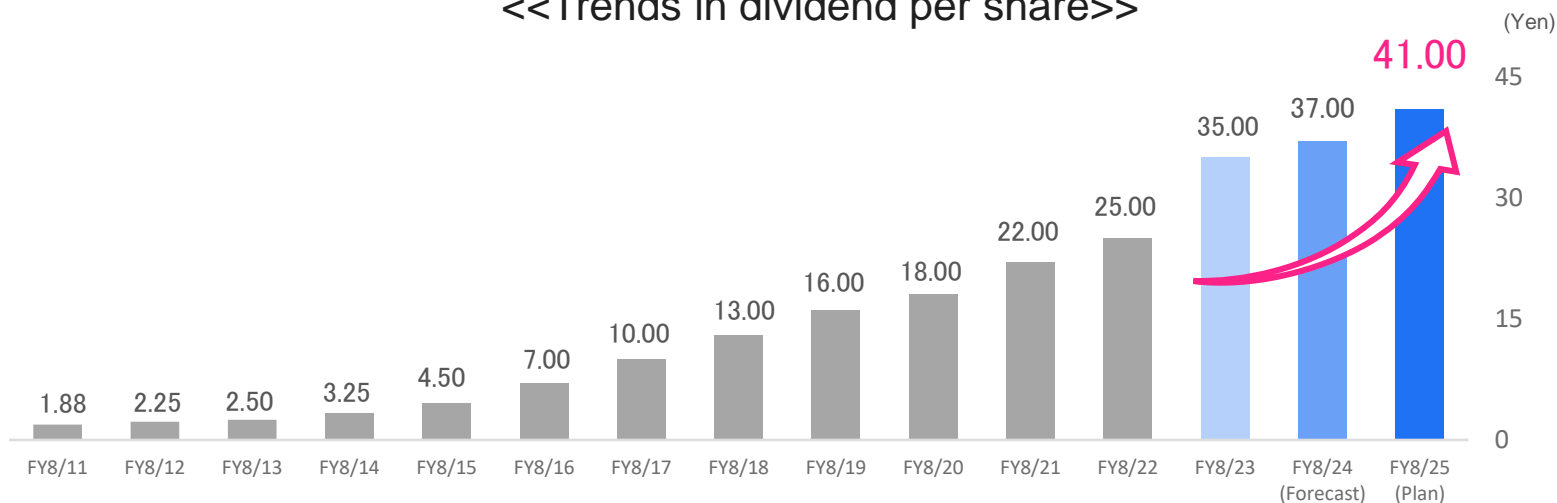


*Dividend per share is calculated based on the number of shares outstanding as of August 31, 2023.

Dividends



<<Trends in dividend per share>>



*Past stock splits are taken into account.

Plan a dividend increase for 14 consecutive years since listing

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<Notes>

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